

 seaspan



safe | reliable | economical

BEST AT SEA

Seaspan is the worldwide leader in independent containership management and ownership. We are dedicated to providing an unmatched level of quality and service to our customers.

WORLDWIDE OFFICES

NORTH AMERICA VANCOUVER

Seaspan Ship Management Ltd.

200 Granville St., Suite #2600
Vancouver, BC V6C 1S4
Canada

TELEPHONE: +1 (604) 638-2575 | FAX: +1 (604) 676-2296
EMAIL: info@seaspanltd.ca

Seaspan Corporation

c/o 200 Granville St., Suite #2600
Vancouver, BC V6C 1S4
Canada

TELEPHONE: +1 (604) 638-2575 | FAX: +1 (604) 648-9782
WEBSITE: www.seaspancorp.com



ASIA & OCEANIA

HONG KONG

Seaspan Corporation (Principal Executive Office)

Unit 2 – 2nd Floor, Bupa Centre, 141 Connaught Road West
Hong Kong

TELEPHONE: +852 2540 1686 | FAX: +852 2540 1689
EMAIL: info@seaspancorp.com

Seaspan Ship Management Ltd.

3501, 35/F, AIA Tower, 183 Electric Road
North Point
Hong Kong

TELEPHONE: +852 3588 9400 | FAX: +852 2160 5199
EMAIL: info@seaspanltd.ca

MUMBAI

Seaspan Crew Management India Private Limited

501, Kamla Executive Park, Andheri (East),
Mumbai 400 059

India
TELEPHONE: +91 22 4066 6200 | FAX: +91 22 2837 4964
EMAIL: scmip@seaspanindia.com

MARSHALL ISLANDS

Seaspan Corporation (Corporate Registered Office)

Trust Company Complex
Ajeltake Road, Ajeltake Island, Majuro,
Marshall Islands MH9690

INVESTOR RELATIONS

Matt Borys

Seaspan Corporation

TELEPHONE: +1 (604) 638-2575
EMAIL: mborys@seaspanltd.ca
WEBSITE: www.seaspancorp.com

SKILLED. DIVERSE. GLOBAL.

Our ships are built to the highest quality standards at shipyards such as Samsung Heavy Industries (SHI) and Hyundai Heavy Industries (HHI) in South Korea, Jiangsu Yangzijiang Shipyards (YZJ) in China and CSBC Corporation (CSBC) in Taiwan. Based on our technical and operational expertise, Seaspan has built lasting partnerships with a diverse, best-in-class group of charterers, including COSCO

Shipping, Hapag Lloyd, Maersk, ONE, Yang Ming, MSC, CMA CGM and others. At Seaspan, we understand that a company is only as good as its people, and as strong as its reputation. Because of our skilled and committed global team, we are able to stand behind our commitment to provide safe, reliable and economical operations.

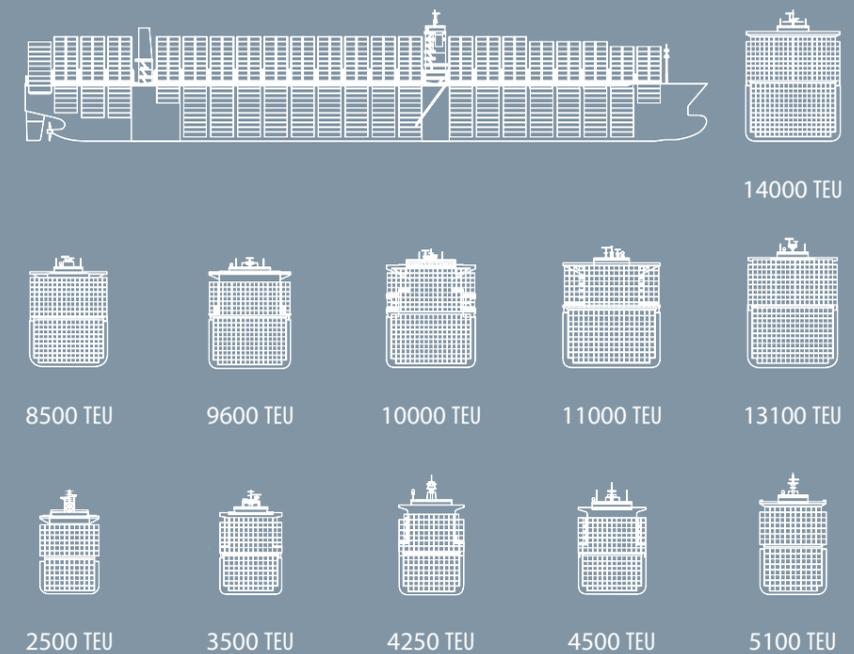


WORLD CLASS FLEET

With a fleet of 112 chartered vessels, the world's leading container liner companies trust us to safely and securely move their valuable cargo across the globe.

Over the last several years, the containership industry has focused on maximizing economies of scale by building larger and more efficient ships. Responding to industry demand, our 10000 and 14000 TEU SAVER vessel series incorporate the latest technological and environmental advancements while maintaining our commitment to quality. We use only the

finest manufacturing partners in the construction of our vessels, offering some of the best living conditions on board. We are well-positioned to generate strong, stable and visible cash flows throughout the shipping cycles due to our strategy of entering into long-term, fixed-rate charters with staggered maturity dates.





OUR COMPANY

Seaspan Corporation is a leading independent owner of containerships, which are leased primarily on long-term, fixed-rate charters to the world's largest liner companies. Built upon the foundation of the well-established Washington Corporation, we are a trusted partner to our customers, providing them with high-quality modern vessels, best-in-class operations, innovative ship design, and efficient performance.

Seaspan Corporation is incorporated in the Republic of the Marshall Islands. The company went public on the New York Stock Exchange (NYSE) under the symbol "SSW" on August 8, 2005.

We are truly a global company, employing 4600+ people through our subsidiaries and offices in Hong Kong, Canada, and India, and on board our 112 owned and managed vessels. Containership transportation is one of the safest ways to ship goods, and our management does its utmost to ensure the safety of our crew and cargo. Operation of the vessels is made efficient through training and quality standards and procedures, and these initiatives enable us to mitigate risk and operate at low cost.

In 2018, long-term value investor Fairfax Financial Holdings invested \$1 billion in Seaspan. This transformative agreement allows us to further strengthen our balance sheet and improve access to capital, reduce funding costs, build towards achieving an investment-grade rating, enhance our position through consolidation in the containership sector, and pursue other attractive investment opportunities.

Recently, Seaspan entered into a binding term sheet for a potential investment of up to US\$200 million in the restructured Swiber Holdings Limited, a publicly traded Singaporean offshore engineering, procurement and construction business that owns five maritime vessels.

OUR UNIQUE APPROACH

At Seaspán, we pursue excellence. We strive to be the best container shipping company in the world by combining quality ship management with strong financial acumen. Our goal is to be the global provider of choice for customers.

We have grown steadily since our first ship was delivered in 2001 thanks to our strategic decision to sign long-term chartering contracts with strong liner companies in tandem with our shipbuilding contracts. In this way, we safely weathered the global economic downturn of 2008-2009, and we now have 112 ships in service.

Seaspán is the largest independent owner of containerships in the world, with twice the capacity of our next competitor, and the third largest owner overall. The credit for this feat rests with our people, both ashore and at sea, many of whom have been with the company since its incorporation. Their dedication, passion and skill have fueled Seaspán's success.

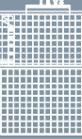
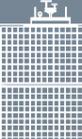
It is a challenging time to be part of the container shipping industry, but Seaspán is well-positioned to weather fluctuations in market conditions. Thanks to our financial strength, operational excellence and solid reputation, we enjoy a very high percentage of ships on charter. We continually endeavour to maintain our position as an industry leader, in part by forging relationships with the best customers and ensuring that we provide them

with exceptional services. We also achieve this through innovation and efficiency in our operations. With the SAVER 10000 TEU and 14000 TEU series, we are able to offer customers a product which provides both real-world savings and ease of use. These ships are large, economical, and in several areas exceed current and anticipated industry regulations with regard to good environmental stewardship.

Growth and operational excellence together form an important part of our strategy, however our focus remains on overall achievement, taking all aspects into account. Seaspán applies a cautious and well-informed approach when entering into new agreements with our industry partners, paying close attention to the bottom line while maintaining safety and quality.

Our ability to adapt to changing markets and customer needs is also our asset. Our business model has adjusted to accommodate both long-term and short-term leasing solutions, and recent ship modification projects done in dry-dock make our vessels more useful and cost-competitive for customers.



 <p>2500 TEU</p> <p>2005 Seaspan Loga</p> <p>2006 Seaspan Hannover</p> <p>2008 CSCL Panama CSCL Montevideo CSCL Sao Paulo CSCL Lima CSCL Santiago CSCL San Jose</p> <p>2009 CSCL Callao CSCL Manzanillo</p> <p>2010 Guayaquil Bridge Seaspan Calicanto</p>	 <p>3500 TEU</p> <p>2007 COSCO Yingkou COSCO Fuzhou</p> <p>These vessels represent Seaspan Corporation's owned fleet managed by Seaspan Ship Management Ltd., except where indicated:</p> <p>EXT Owned by Seaspan Corporation, but managed in part or in whole by an external provider</p>	 <p>4250 TEU</p> <p>2001 Seaspan Hamburg Seaspan Chiwan</p> <p>2002 Seaspan Ningbo Seaspan Dalian Seaspan Felixstowe</p> <p>2005 Seaspan Vancouver CSCL Sydney Seaspan New York Seaspan Melbourne CSCL Brisbane</p> <p>2005 Seaspan New Delhi</p> <p>2006 Seaspan Dubai Seaspan Jakarta Seaspan Saigon Seaspan Lahore Rio Grande Express Seaspan Santos</p> <p>2007 Seaspan Rio de Janeiro Seaspan Manila</p> <p>2009 Seaspan Loncomilla Seaspan Lumaco</p> <p>2010 Seaspan Lingue Seaspan Lebu Seaspan Fraser</p>	 <p>4500 TEU</p> <p>2010 Brottonne Bridge</p> <p>2011 Brevik Bridge Bilbao Bridge Berlin Bridge Budapest Bridge</p>  <p>5100 TEU</p> <p>2009 Seaspan Emerald Seaspan Eminence MOL Emissary</p> <p>2010 MOL Empire</p>	 <p>8500 TEU</p> <p>2004 Seaspan Oceania</p> <p>2005 CSCL Africa</p> <p>2010 COSCO Japan COSCO Korea COSCO Philippines COSCO Malaysia COSCO Indonesia COSCO Thailand COSCO Prince Rupert</p> <p>2011 COSCO Vietnam</p>	 <p>10000 TEU</p> <p>2014 Seaspan Ganges Seaspan Thames Seaspan Yangtze Seaspan Amazon Seaspan Zambezi Seaspan Bravo MOL Brilliance MOL Brightness MOL Breeze</p> <p>2015 Seaspan Hudson CMA CGM Tuticorin MOL Beacon MOL Beauty MOL Belief MOL Bellwether Maersk Guatemala Maersk Guayaquil</p> <p>2016 MOL Benefactor MOL Beyond Maersk Genoa Maersk Gibraltar</p> <p>2018 CMA CGM Mundra CMA CGM Cochin CMA CGM Chennai CMA CGM Mumbai</p>	 <p>11000 TEU</p> <p>2017 MSC Shuba B EXT MSC Shreya B EXT MSC Madhu B EXT MSC Nitya B EXT</p> <p>2018 MSC Yashi B EXT</p>  <p>13100 TEU</p> <p>2011 COSCO Glory COSCO Pride COSCO Development COSCO Harmony</p> <p>2012 COSCO Faith COSCO Excellence COSCO Hope COSCO Fortune</p>	 <p>14000 TEU</p> <p>2015 YM Wish YM World YM Wellhead YM Wondrous YM Winner YM Witness YM Wholesome YM Wellness YM Worth YM Warmth</p> <p>2016 YM Window YM Width YM Welcome</p> <p>2017 YM Wind YM Wreath</p>
---	--	--	--	--	---	--	--

SAVER CONCEPT
Seaspan Action for Vessel Energy Reduction

SAVER stands for **Seaspan Action for Vessel Energy Reduction**, and is Seaspan's eco-vessel initiative geared toward vessel efficiency and optimization through various vessel design and equipment enhancements. Some of the enhancements include optimized hull, rudder and propeller designs, and flexible engines and machinery, all serving to maximize fuel efficiency for our customers, and to minimize impact on the environment.



OUR CUSTOMERS

Seaspan is proud to partner with these best-in-class customers in the container shipping industry:



“Essentially we have two things: we have ships, and we have people. The quality of both underlies the success of the company.”

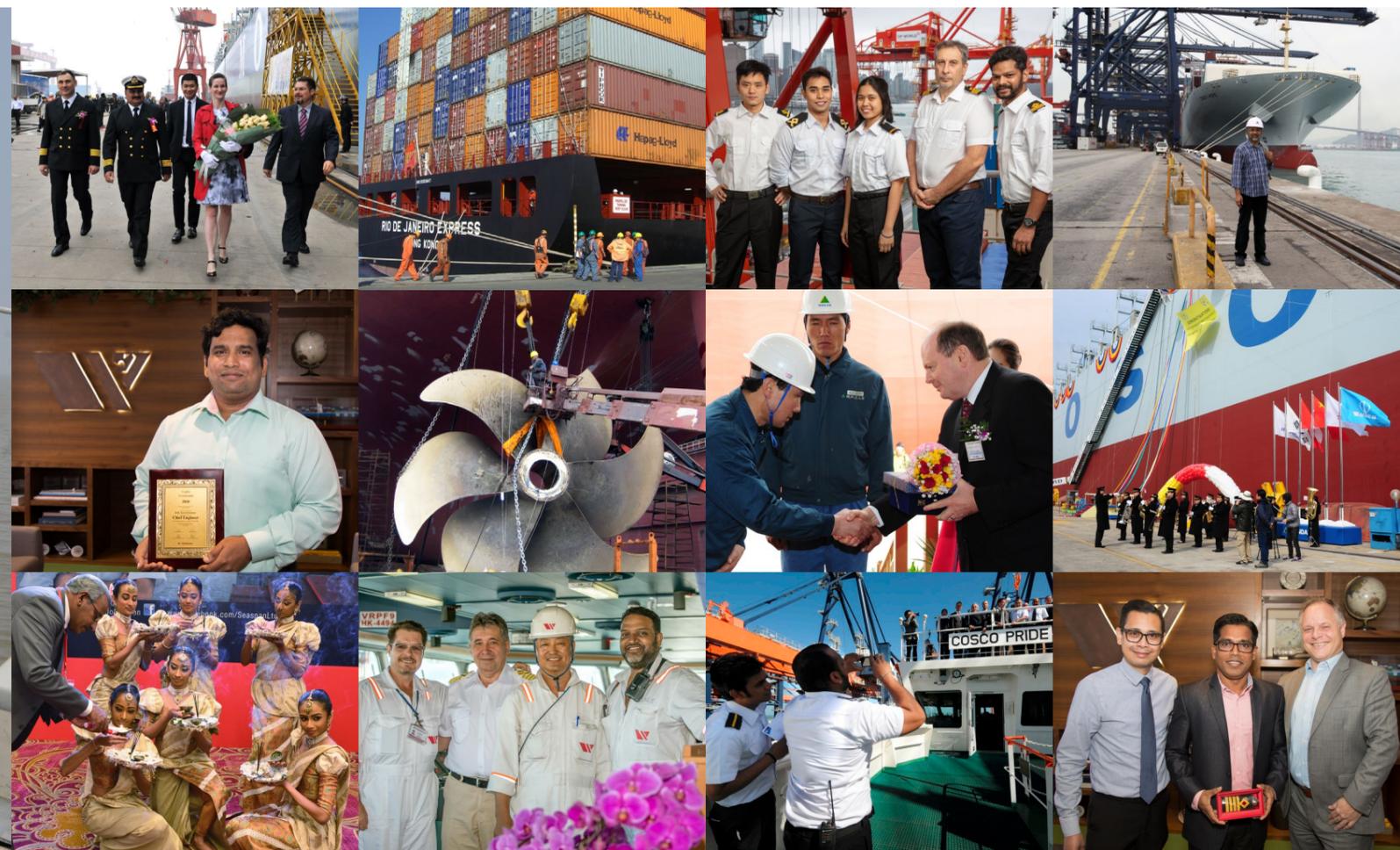
Peter Curtis
Executive Vice President, Chief Commercial & Technical Officer

GREAT PEOPLE

We recognize that our people are our most valuable asset. With a culturally diverse group of over 4,600 employees, we are focused on creating a positive and rewarding work experience.

WORLD CLASS FLEET

With a fleet of 112 chartered vessels, the world's leading container liner companies trust us to safely and securely move their valuable cargo across the globe.





BING CHEN, President & Chief Executive Officer

Bing Chen was appointed as a director and our president and chief executive officer in January 2018. Over his twenty-five-year career, Mr. Chen has held executive positions in China, Europe and the United States. Most recently, he served as chief executive officer of BNP Paribas (China) Ltd. leading the bank's growth strategy in China. From 2011 to 2014, Mr. Chen was the general manager for Trafigura's Chinese business operations, where he maintained full P&L responsibility for domestic and international commodities trading in the country. Between 2009 and 2011, he was responsible for building the greater

China investment banking practice of Houlihan Lokey, Inc. as the managing director and head of Asia financial advisory. Between 2001 and 2009, Mr. Chen held various leadership roles in Europe, including as chief executive officer, chief financial officer, and managing director of leasing and aircraft chartering businesses. Between 1999 and 2001, he worked as a director, business strategy at Deutsche Bank in New York. Mr. Chen is a certified public accountant (inactive), and received a B.S., Accountancy (Magna Cum Laude) (Honours) from Bernard Baruch College, and an MBA (Honours) from Columbia Business School.



RYAN CAMERON COURSON, Chief Financial Officer

Ryan Cameron Courson was appointed as our chief financial officer in April 2018. He joined Seaspan in March 2018 as senior vice president of corporate development. Mr. Courson played a significant role in Seaspan's acquisition of GCI, working closely with senior executives at Seaspan on all aspects of the transaction. Prior to joining Seaspan, Mr. Courson spent three years at Falcon Edge Capital, a diversified investment firm with over \$3 billion in assets under management, where he focused on researching and investing in capital-intensive industrial companies in North America and Asia. Before that, Mr. Courson worked at Teton Capital, a private family

office, as an investment professional and as acting CFO of Teton's Davos Brands. While serving as acting CFO of Davos, Mr. Courson managed all aspects of financial planning and analysis, and worked closely with the company's executive team and Board of Directors to help guide strategy, organizational structure, strategic partnerships and other matters. Mr. Courson began his career working at Berkshire Hathaway, where he performed financial analysis and helped structure joint ventures with certain Berkshire portfolio companies and Asian counterparties. Mr. Courson, who is fluent in Mandarin, graduated Summa Cum Laude from Washington University in St. Louis, where he currently serves as a visiting professor.



PETER CURTIS, Executive Vice President, Chief Commercial & Technical Officer

Peter Curtis was appointed as our executive vice president in July 2017, and chief commercial and technical officer in March 2018. He is responsible for ship building programs and commercial management of our owned and managed vessels. From 2012 to 2018, Mr. Curtis was chief operating officer, and from 2001 to 2012, he was vice president of SSML. Prior to joining the company in 2001, he was based in Cyprus for two years with Columbia Ship Management as technical director. From 1991 to 1999, Mr. Curtis was with Safmarine, where he was responsible for the operations of a mixed fleet

of containerships, handysize and capesize bulkcarriers and also oversaw a number of new building programs. From 1989 to 1991, he was an associate with a firm of engineering consultants in Cape Town, working on offshore and naval architectural projects, such as offshore oil and gas, as well as other marine projects. From 1981 to 1989, Mr. Curtis served in the South African Navy, where he attained the rank of Lt. Commander in charge of the submarine maintenance facility and design office. In 1981, he obtained a B.Sc. Mechanical Engineering degree at Natal University in Durban, South Africa. Mr. Curtis also obtained his master's degree in Naval Architecture from University College in London, England and his B.Sc. in business from Stellenbosch University in South Africa.



TORSTEN HOLST PEDERSEN, Executive Vice President, Ship Management

Torsten Holst Pedersen was appointed as our executive vice president, ship management in November 2018. Mr. Pedersen has over 20 years of experience in shipping, logistics and infrastructure, during which he held senior leadership roles and board positions across Europe, Asia, Middle East and Africa. He started his career with the Maersk Group in 1996 and worked in several of the group's business entities, holding C-level positions in Finance and HR. In 2016, Mr. Pedersen joined Inchcape Shipping Service as regional CEO for Middle East, Africa and

South Asia. He then worked as head of Operations for V Group, leading the transformation of the global operations organization of more than 45,000 employees. Prior to joining Seaspan, Mr. Pedersen worked as a strategy consultant, assisting companies with strategy execution and M&A due diligence in the Middle East and South Asia. He holds a Master of Economics from Aalborg University, Denmark, and a Master of International Economics (with Distinction) from University of Essex, U.K. These have been complemented by executive programs at Wharton and London Business School.

Please visit our website to view Seaspan Corporation's complete list of Directors and Officers:

www.seaspancorp.com





TINA LAI, Chief Human Resources Officer

Tina Lai was appointed as our chief human resources officer in July 2018. This newly-created position provides leadership in all aspects of Seaspans functions relating to human capital, including talent acquisition, communications, training & development, and total performance rewards. Prior to joining Seaspans, Ms. Lai spent five years at Metrie, the largest supplier and manufacturer of solid wood and composite molding in North America, with five manufacturing facilities and 26 distribution centers in the United States and Canada. As vice president, human resources, she was part of the senior leadership

team there, playing a key role in building out the human resources function, which focused on bringing talent to the forefront of the company's business strategy. Ms. Lai has 20 years of experience as a results-oriented human resources professional within a number of industries, serving in leadership positions with broad oversight responsibilities, including sales and customer service, channel marketing, corporate communications, culture transformation, and organizational effectiveness. She graduated with a Bachelor of Arts from the University of British Columbia and from the Human Resources Management program at the British Columbia Institute of Technology ("BCIT"). Ms. Lai is a Chartered Professional in Human Resources (CPHR) and is an active member of the CPHR BC & Yukon.



PETER KRISTIAN ELLEGAARD, Executive Vice President & General Counsel

Peter Kristian Ellegaard was appointed as our executive vice president and general counsel in April 2019. Mr. Ellegaard is responsible for the legal, compliance and corporate secretary affairs of the Seaspans group of companies. Prior to joining Seaspans, he was a Singapore-based founding partner of GLS Law Firm Pte. Ltd. for three years, providing disruptive legal and business solutions primarily to clients engaged in the transportation and logistics sectors in Europe and Asia. Before this, he held senior legal, chartering shipbroker and other roles at the

Maersk Group in Denmark, the United States, China, and Singapore, including serving as general counsel for APM Terminals in the Asia Pacific region. His private practice experience also includes working as a mergers and acquisitions attorney in the New York business and finance group of Morgan, Lewis & Bockius LLP. Mr. Ellegaard received his undergraduate degree from Flinders University of South Australia, double-majoring in accounting and finance, and holds law degrees from the University of Copenhagen, London Metropolitan University, and Fordham University School of Law. He is admitted to the practice of law in the State of New York, England and Wales, and Denmark (currently inactive).





INVESTMENT OPPORTUNITIES

Seaspan Corporation is the world's largest containership owner and lessor, with securities listed on the New York Stock Exchange, including our common shares (NYSE: SSW), several series of preferred shares, and three senior notes. We access capital globally through established relationships in major markets worldwide, and generate stable and predictable cash flows for investors and capital providers through our long-term contracts with the world's leading liners.

Seaspan has a track record of financial innovation, having been the first shipping company to issue a number of different types of securities and innovative financial structures. We offer investors access to the world's leading containership leasing franchise, offering best-in-class containership management on a fleet of young, modern assets.

For additional information about investment opportunities with our company, please visit our website at www.seaspancorp.com, or contact our Investor Relations representative:

INVESTOR RELATIONS

Matt Borys

Seaspan Corporation

TELEPHONE: +1 (604) 638-2575

EMAIL: mborys@seaspanltd.ca

WEBSITE: www.seaspancorp.com



2000 >

APRIL Seaspan Ship Management Ltd. is established

2001 >

JULY Seaspan delivers our first ship, CSCL Hamburg, which is one of the first 4250 TEU containerships to enter the market

2002 >

FEBRUARY Marine Money lists Seaspan's CSCL transaction as a Deal of the Year for 2001

2003 >

FEBRUARY Marine Money lists Seaspan's CP Ships transaction as Public Debt Deal of the Year for 2002

2004 >

MARCH Seaspan Crew Management India Private Limited is established

DECEMBER Seaspan is the first containership operator to break the 8000 TEU barrier

2005 >

AUGUST Seaspan Corporation's \$600M IPO is the largest shipping and third largest transportation IPO in the history of the New York Stock Exchange

NOVEMBER Seaspan is awarded the Shipping Debt Deal of the Year Award, North America, as presented by Jane's Transport Finance

2006 >

FEBRUARY Marine Money lists Seaspan Corporation as the Public Equity Deal of the Year for 2005, and Seaspan is recognized for placing the most accumulated gross tonnage on the Hong Kong Shipping Register in the year 2005

2007 >

FEBRUARY Seaspan is recognized for placing the most accumulated gross tonnage on the Hong Kong Shipping Register in the year 2006

2008 >

FEBRUARY Marine Money lists Seaspan Corporation as Public Equity Follow-on Deal of the Year for 2007

MARCH Det Norske Veritas awards Seaspan Corporation and Seaspan Ship Management Ltd. a letter of commendation in recognition of our outstanding pioneering work in containership management

2008 *continued* >

APRIL Seaspan is awarded the MAN Diesel Green Stamp of Approval environmental award for demonstrating our commitment to the environment

2011 >

MARCH Det Norske Veritas awards Seaspan Triple E level 3 for MOL Emerald. Triple E is an Environmental and Energy Efficiency rating scheme, and Seaspan is the first containership company to be accredited.

APRIL Seaspan is nominated for the Nor-Shipping Next Generation Ship Award for the design of our SAVER 10000 ship, recognized for its vast increase in operational efficiency and environmental responsibility

JULY Seaspan Ship Management Ltd. is nominated for Lloyd's List Awards (Global) in Ship Operator and Environment categories, and also celebrates 10 years of successful container ship operation

DECEMBER Seaspan Corporation acquires Seaspan Management Services Limited (which manages Seaspan Ship Management Ltd.) in a stock-based transaction valued at \$54M

2012 >

MARCH Seaspan receives the Pi Xiu Management Award for Best Performing Ship Management Company in Port State Control Inspections for 2011, and is also recognized for having the third highest gross tonnage on the Hong Kong Shipping Register in 2011, as presented by the Hong Kong Marine Dept.

2013 >

FEBRUARY Seaspan is awarded Marine Money Deal of the Year for 2012 for Series D Preferred Share Issuance

APRIL COSCO Pride is awarded Greenest Ship according to ESI to call at Rotterdam in 2012 by the Port of Rotterdam

2014 >

JULY Seaspan is shortlisted for Lloyd's List Awards (Global) in Ship Operator Award category

2015 >

FEBRUARY Seaspan is awarded 2014 Marine Money Contribution to Ship Finance Award for its diverse and innovative financing transactions, including the shipping industry's first, and largest, "baby" bond at \$345 million

2016 >

FEBRUARY Seaspan awarded 2015 Marine Money Editor's Choice Award for its \$200 million Revolving Credit Facility

MARCH Seaspan is shortlisted for Lloyd's List Awards (North America) in Operator of the Year (Ocean-Going) category

APRIL Seaspan is shortlisted for International Seafarers' Welfare & Assistance Network (ISWAN) Award in Shipping Company of the Year category

2017 >

MARCH Seaspan awarded Marine Money Deal of the Year for 2016 for Retail Fixed Income (Series G and H Preferred Shares)

2018 >

MARCH Seaspan acquires the remaining 89% it did not own of Greater China Intermodal Investments LLC ("GCI") from affiliates of The Carlyle Group ("Carlyle") and the minority owners of GCI

2018 *continued* >

APRIL Seaspan is shortlisted for International Seafarers' Welfare & Assistance Network (ISWAN) Award in Shipping Company of the Year category for the second consecutive awards program

MAY Fairfax agrees to invest a total \$1 billion of equity in Seaspan through the exercise of two tranches of warrants

OCTOBER Seaspan enters into a binding term sheet for potential investment of up to US\$200 million in the restructured Swiber Holdings Limited, a publicly traded Singaporean offshore engineering, procurement and construction business that owns five maritime vessels

2019 >

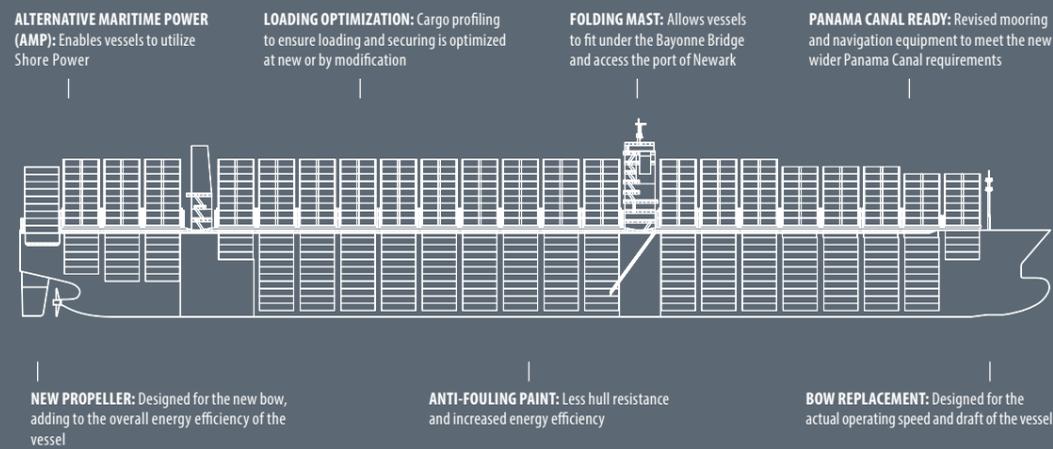
MAY Seaspan is awarded the 2019 Navis Inspire Award of Recognition in the Vessel Performance and Capacity Optimization category for its SAVER-concept vessel designs



FLEET PERFORMANCE INITIATIVES

Seaspan has a dedicated team in the Vancouver office that is focused on improving and monitoring our vessels' performance and maximizing our operational flexibility.

The following are some examples of our major modification projects. We are constantly on the lookout for further improvements, and we are always happy to work with our charterers on projects.



INITIATIVE	OPTIMIZATION EFFECT	FLEET IMPLEMENTATION
Becker Twisted Fins (BTF)	Designed to optimize the flow into the propeller across the expected operational speed range	13 vessels
Twisted Edge Rudders	Improves the hydrodynamic efficiency of the vessel by regaining some of the propeller vortex energy, and reduces the impact of cavitation on the rudder	45 vessels
Rudder Bulbs	Cuts down on the vortex shedding on the propeller	15 vessels
Propeller Boss Cap Fins	Allows for regaining energy from the propeller vortex loss, with an improvement of approximately 1% observed	29 vessels

COMMERCIAL MANAGEMENT

Seaspan's commercial team is highly motivated to maximize the success of our valued customers. We work closely with both our Fleet Management and Projects & Technology departments to address our customers' needs, ensuring that we provide timely and innovative solutions.

Thanks to our combined experience of over 40 years in the maritime industry, we are able to achieve charter revenues at market rate or better on our spot vessels. We also have the necessary systems in place to guarantee a clear understanding of current and future market conditions, working in partnership with our in-house market analysts and data architects. This enables our team not only to structure deals that are mutually beneficial, but also to position ourselves to foresee and take advantage of future charter opportunities.

The relationships we build with our customers are paramount to us. This focus, combined with Seaspan's technical expertise and highly professional vessel crews, ensures that we deliver significant comparative advantages to all of our charterers.

VISION

Focus on being the partner of choice to leading liner companies

Enhance our financial flexibility to provide a higher level of service to customers

Pursue long-term, fixed-rate contracts with world's leading liners and high-quality, modern assets

Maintain strong cost control measures

COMMERCIAL TEAM



Trevan Rose
Director, Commercial - Post-Fixture
E: trose@seaspanltd.ca
M: +1 (604) 644-9814
D: +1 (604) 638-2604



Jacobus van der Lingen
Director, Commercial - Chartering
E: jvanderlingen@seaspanltd.ca
M: +1 (778) 229-4637
D: +1 (604) 638-3827



Igor Skotnytsky
Post-Fixture Mgr., Commercial
E: iskotnytsky@seaspanltd.ca
M: +1 (778) 229-9514
D: +1 (604) 638-2592



Lalit Balachandran
Post-Fixture Mgr., Commercial
E: lbalachandran@seaspanltd.ca
M: +1 (604) 358-8282
D: +1 (778) 328-6505



Dimitrios Panagopoulos
Post-Fixture Mgr., Commercial
E: dpanagopoulos@seaspanltd.ca
M: +1 (604) 348-7884
D: +1 (604) 638-0488



ENVIRONMENTAL, SAFETY & SECURITY INITIATIVES

INITIATIVE	OPTIMIZATION EFFECT	FLEET IMPLEMENTATION
Voluntary Environmental Compliance Program (VECP)	Ensures compliance with international regulations by raising environmental awareness among Seaspan staff and implementing VECP practices on board our vessels	Fleetwide
Navigational Best Practices	Audit program focusing specifically on navigational aspects and relevant improvements, achieved through feedback in conjunction with the training department	Fleetwide
Container Ship Safety Forum (CSSF)	Active participation in the CSSF (http://www.cssf.global/), a leading voice in container vessel safety; identifies and improves upon industry and company safety best practices	Fleetwide
North of England P&I Association (NEPIA) Loss Prevention Committee	Operative membership in NEPIA's Loss Prevention Committee, which reviews common industry claims and provides comprehensive risk management strategies to ship owners	Fleetwide

HIGH RISK AREA (HRA) POLICY

All vessels in the fleet transit High Risk Areas, as defined by their War Risk insurance, per the industry's standards for mitigating security risks.

Owners will implement BMP5 and Charterer's Transit Policy Regulations on the vessel.

Without prejudice to the Master's right to reasonably deviate or accelerate for evasive maneuver under, or to avoid, an imminent threat of a piracy attack or other imminent danger.

Any additional bunkers will be for Charterer's account.

Owners' position not prejudiced under the relevant governing charter party.

DANGEROUS GOODS (IMDG) POLICY

Seaspan is working to streamline carriage of IMDG across all vessels on Charter, in line with each of our customers' own IMDG Restricted Lists and vessel's DOC.

*Subject to Master's final approval and vessel's IMDG DOC.

CREW STANDARDS

All seafarers employed with Seaspans comply with Standards of Training, Certification and Watchkeeping for Seafarers (STCW) and Maritime Labour Convention (MLC) requirements.

Customer Engagement: Prior to joining a vessel, Senior Officers are routed through relevant charterers' operational offices to strengthen relations and alignment of expectations.

Training: Seafarers undergo several fit-for-purpose and company-specific courses, which target technical and soft skills for safe, reliable, and efficient operation of company vessels.

Competence Development: Our in-house developed competence management system is designed to improve and assess practical knowledge of technical/operational skills for each rank.

Safety Training: Various topics based on the Code of Safe Working Practices (COSWP) and in-house learnings are included in crew training.

Seafarer Engagement: Crew Forums are conducted annually in manning-sourced regions, during which company updates and practices are discussed, and individual crew achievements recognized.

Senior Officer Pooling: Dedicated Masters and Chief Engineers follow a fixed-vessel pooling for improved vessel familiarity and continuity; this is implemented fleetwide.



